



Carolyn Wincer, Commercial Director, Travelife for Accommodation

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## What issues are we talking about?



Environment: climate, waste including plastic, water



Destination management and local impact



Human rights: including modern slavery, child safeguarding and freedom from discrimination



Animal welfare



## Importance of sustainability has been steadily increasing

Green/ environmental/ sustainability credentials of the holiday
provider are important to the booking process

Travel companies should ensure that their holidays help the local people and economy

Holidays should have an environmental and social rating, much like a quality star rating

I am likely to choose one company over another based on a better environmental/ sustainable record

I would like to know how travel companies are benefiting the destination I am going to

I am prepared to pay more for a holiday with a company based on a better environmental and social record

2011	2019
20%	50%
51%	62%
33%	49%
19%	38%
34%	48%
19%	36%

Source: ABTA Holiday Habits

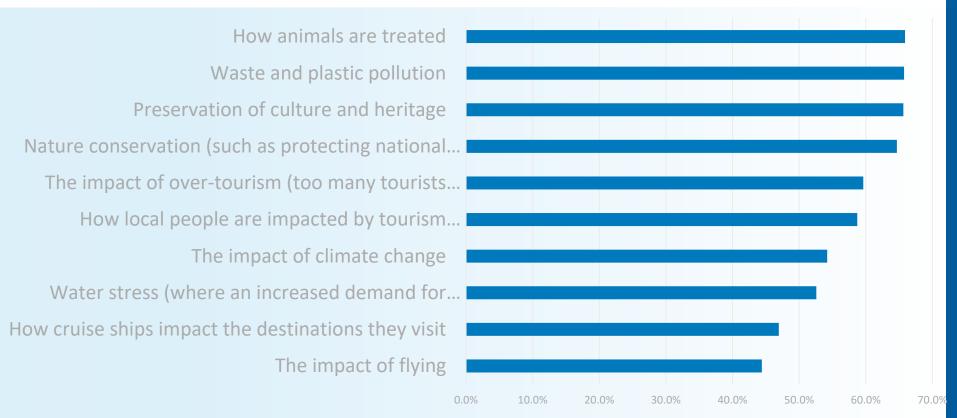


# Sustainability improves customer experience

We have found that our most sustainably-managed hotels deliver higher quality and customer satisfaction

TUI Group, 2018







## Impacts of COVID-19 on consumers and sustainable travel

- Wanderlust research
  - 40% of people more determined than ever to make sustainable travel choices
  - "A strong feeling from respondents that they want to help small businesses, communities and conservation with their travels" - 45% of respondents ranked it as number one on importance





Member Zone link: https://www.abta.com/sustainabletourism

Email: sustainabletourism@abta.co.uk





### ABTA Sustainable tourism – guides and resources







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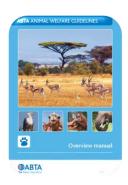
















### **ABTA** sustainable tourism e-learning courses







https://www.abta.com/knowledgezone

Member Zone link: https://www.abta.com/sustainabletourism

Email: sustainabletourism@abta.co.uk





Make Holidays Greener is ABTA's annual campaign, in partnership with <u>Travelife for Accommodation</u>, to encourage holidaymakers and the industry to create better places to live in, and better places to visit.



# 2020 - Rebuild Together

- Respect communities
- Buy local
- Protect nature

The campaign reflects consumer awareness of sustainability issues. ABTA's latest research shows that almost two thirds (62%) of people believe travel companies should ensure that their holidays help the local people and economy.





#### Benefits of participating in the campaign

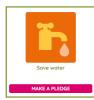
- Engage your customers: to focus on the benefits tourism can bring with your customers
- Promote your company: share how your company is part of the recovery and how you are having a positive impact, through social media as well as through local and national press.



















#### A chance to REBUILD TOGETHER when we go on holiday

ABTA'S Make Holidays Greener campaign theme this year is Rebuild Together — encouraging holidaymakers to respect communities, buy local and protect nature wherever they go.



REBUILD V Together



This is our chance to rebuild tourism together to support local communities and nature. 
'Rebuild Together' focuses on the benefits tourism can bring to recover from the impact of COVID-19. When going on holiday, a few simple choices can help us support local communities and nature in the destinations we visit. Below are examples of a few things you could consider whenever you start planning your next trip.



## Respect communities

Be respectful of local attitudes towards tourism and rules on health and hygiene, such as wearing face coverings. Read up on the local culture and customs of the destination and try learning some local lingo.



#### Buy local

Support the local economy by purchasing local food and drink, tours or experiences on holiday. This can provide jobs and raise living standards.



## Protect nature

Help to protect areas of conservation by spending money with local businesses that are committed to protecting wildlife, contributing to local initiatives, or paying national park entry fees.

Go to makeholidays greener.com to pledge to 'Rebuild Together' and find more greener holiday pledges, such as 'cut carbon' and 'stay better'.











## **Travelife for Tour Operators**



Naut Kusters, ECEAT

www.travelife.info

info@travelife.info





### **About Travelife**



Accommodation sustainability certification programme

Owned by ABTA

Designed by travel industry for supply chain sustainability

1,540 members in over 50 countries

Over 1,000 Travelife Gold Certified

Travelife in Portugal (July 2020)				
Region	Total Current Members Certified			
Algarve	15	8		
Azores	7	7		
Lisbon	2	2		
Madeira	29	14		
TOTAL	53	31		



## 163 criteria verified by an on-site audit every 2-years



**Environment** 

Reducing negative impacts, increasing positive impacts, conservation, animal welfare



**People** 

Human rights, fair labour practices, community engagement, child safeguarding, engaging stakeholders



#### **Sustainability management**

Policies, procedures, legal compliance, effective staff resourcing

### Travelife certification offers more than environmental benefits



#### **Lower operating costs**

Using less energy, water and waste means lower costs



Accommodation Sustainability

#### **Better guest satisfaction**

Research consistently shows that sustainable hotels report higher levels of guest satisfaction



#### **Risk and reputation management**

Legislative compliance is built-in and we help you stay on top of issues that are of public concern such as plastic waste, child safeguarding and animal welfare



#### **Improved staff loyalty**

Fair labour practices and engagement with sustainability issues increases employee job satisfaction



#### **Better community relations**

Community engagement ensures better support and loyalty from people in your area



### Our customers

### **Individual properties**

Small guest houses to mega complexes



#### **Chains and groups**

Small and large groups









#### **Travel trade**

UK and overseas tour operators, OTAs and travel agents













#### **Travellers**

Travel trade customers or via our online searchable website







### Five steps to better business





### Pricing

Property size	2-year Membership Fee	Covid-19 recovery pricing
Reduced rates may be offered for groups of properties joining at the same time who audit at the same time.		(1st July 2020 to 30th June 2021)
Micro (total maximum occupancy of 1 to 30 guests)	€640	€565
Small (total maximum occupancy of 31 to 160 guests)	€860	€765
Medium & Large (total maximum occupancy of 161 to 1,000 guests)	€1,490	€1,340
Mega (total maximum occupancy of 1,001+)	€2,150	€1,900

### The membership fee includes:

2-year membership Sustainability updates with tips and advice

1 audit Participation in social media and other marketing campaigns

2-year certification Weekly updates to travel companies highlighting your certification status

Online tools and resources Listing on the Travelife Collection consumer website



### Travelife ChainConnect



Simplifies the certification process for chains or groups

A dedicated team works with the head office to help with compliance throughout the group

Specially trained auditors

Reduced rates for 10 or more properties joining at the same time

A centralised approach consistently shows significantly improved success rates



### More information and resources

#### www.travelifestaybetter.com

(English and Spanish)

#### www.travelifestaybetter.com/memberzone

(Members only, English and Spanish)

#### www.travelifeauditors.com

(Information about requirements, recruitment and training process)

Individual and ChainConnect brochures in Portuguese





