



# Luxury Indian Weddings In Portugal

Lisbon, March 2019



optimum weddings

# optimum weddings






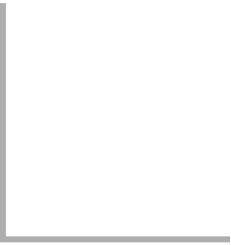
# Overview

- Factors we assess before suggesting a hotel/venue to our clients
- Corporate Events
- Suppliers
- Brexit





Factors we assess before suggesting a  
hotel/venue to our clients





# Event Spaces

- Different locations for different events
- Outdoor event spaces
- Plan B



# Costings

- Clients' budget
- Clear list of costs
  - Venue rentals
  - Drinks packages
  - Service fees
  - Etc





# Catering

- Quality of the catering
- Possible Situations
  - Hotel/venue can offer indian catering in house
  - Indian chef to work alongside the venue's chef
  - External specialist catering
- Flexibility to work with outside specialists





# Accommodation

- Couples want guests to stay at the hotel/venue
- Competitive block booking rates
- Competitive group booking rates
- Extended stays

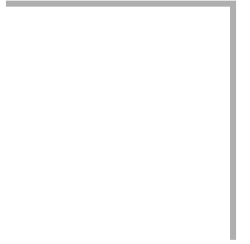


# Level of Service

- Meeting high expectations of luxury clients
- Timely responses to not stress clients
- Important to form strong working relationships between wedding planners and hotel/venue team
- Mutually beneficial



# Corporate Events



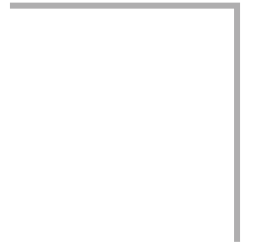


# Corporate Events

- Assess aforementioned points
- Product launches & team building events
- Unlimited possibilities for activities that attract companies
- Similar requirements to large multi day events



Suppliers



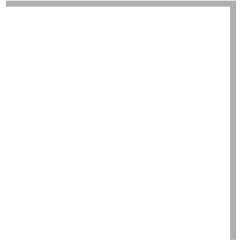
# Suppliers

- Demand for luxury suppliers in Portugal
- Competitive Prices
- Accurate lead and delivery times
- Tourism Board
  - Supplier lists





Brexit



# Brexit

- Effect on destination weddings
- Exchange rates
- Travel requirements
- Support from venues









Thank you for your time.

optimum weddings