Clean the World: Sustainability & **Corporate Social Responsibility**



Join the Global Hygiene Revolution

rivileged and Confidential – Clean the World

What is Clean the World all about?

Video: https://www.youtube.com/watch?v=nPWCfaCkpXQ&feature=youtu.be



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Clean the World Mission

- Collect and recycle soap and bottled amenities discarded by the hospitality industry
- Through the distribution of soap and other donated hygiene products to impoverished people, help prevent millions of hygiene-related illnesses and deaths every year





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Impact Worldwide

 Over 50 million bars of soap distributed in more than 127 countries globally

 Hygiene-related diseases decreased by 35% since Clean the World launched



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Impact

- 1.500.000 Clean the World Hygiene Kits distributed to more than 100 partner organizations
- More than 500.000 volunteers have contributed 1.000.000 hours of service at Clean the World Recycling Operations Centers
- Over 16 million Kilograms of waste diverted from landfills; collect, recycle, new products repurpose and distributed





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Global Distribution Partners





"Your donated product is actually saving lives." – Richard Stearns, President/CEO World Vision







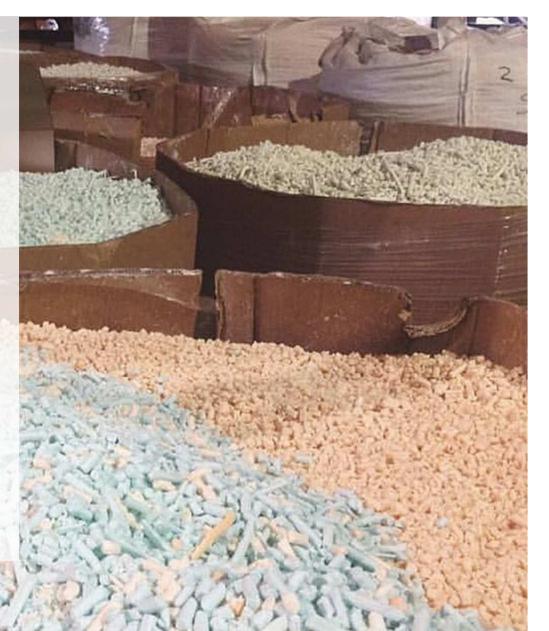






Benefits to Partnering with Clean the World Corporate Responsibility

- Booking.com stated that over half (75%) of global travelers indicate they're likely to choose a hotel and destination based on its social or environmental impact in 2018
- A recent Cone Nonprofit Power Brand 100 survey revealed that organizations on the S&P 500 who touted their CSR initiatives outperformed their competitors by 3.5%
- According to the Global Sustainable Tourism Council: 90% of travelers choose a sustainable hotel and 40% are willing to pay for a stay in an establishment which meets such criteria





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Benefits to Partnering with Clean the World

Saving Lives

 Clean the World provides at-risk people with access to soap, and information about how and when to use it

Saving the Planet

 Our recycling program significantly reduces waste and promotes a sustainable future

Corporate Social Responsibility

 CSR activities with Clean the World benefit homeless shelters, children's shelters, women's shelters, refugees camps, and people struggling due to economic misfortune or natural disaster

Enhancing your Brand

 Affiliation with world's leading soap recycler brings valuable recognition and positive industry perception; property branding, press releases, social media, and newsletter features





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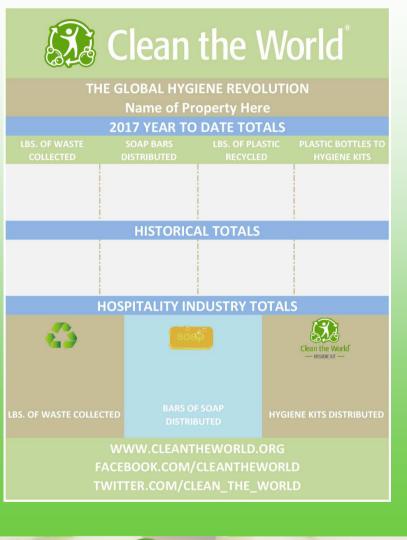
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Benefits to Partnering with Clean the World Meeting/Event Planner/Corporate

- Waste Disposal Savings
- **Employee Morale**



Measurable Results: Impact Statement





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Register and quantity delivered per hotel

Traceability and Impact of the hotels

Clean the World								
SOAP BARS OF SOAP DISTRIBUTED	LBS. OF SDAP COLLECTED	LBS. OF PLASTIC Collected						
YEAR TO DATE TOTALS FOR HILTON								
1,027,984	192,747	94,501						
HISTORICAL TOTALS FOR HILTON								
6,911,872	1,295,976	412,244						
IMPACT TOTALS FOR CLEAN THE WORLD								
SOAP	0							
47,344,618	17,438,000	1,945,409						
BARS OF SOAP DISTRIBUTED	LBS. OF WASTE Collected	HYGIENE KITS DISTRIBUTED						
VISIT: CLEANTHEWORLD.ORG #SOAPSAVESLIVES #WASHYOURHANDSBRO								

	S	CLEAN	THE	WORLD								
PLASTIC Ed	THI	THE GLOBAL HYGIENE REVOLUTION										
	Ritz-Carlton Hotels Corporate Brand											
	2018 YEAR TO DATE TOTALS											
11	LBS. OF WASTE COLLECTED			IC PLASTIC BOTTLES TO HYGIENE KITS								
	6,259	17,424	2,244	5,984								
		HISTORICAL TOTALS										
4	61,211	211,168	16,213	43,234								
	Н	HOSPITALITY INDUSTRY TOTALS										
	63		6 ⁻	S								
				Clean the World								
09	16,748,000	45,292	2,617	1,661,415								
IS D	LBS. OF WASTE COLLECTED			HYGIENE KITS DISTRIBUTED								
SBRO		WWW.CLEANTHEWORLD.ORG										

Corporate or Individual level performance

Ritz-Carlton Hotels Corporate Brand									
CTW Partner Name	Q-2 - 2018		2018		Historical				
	Soap Lbs	Bottles Lbs	Soap Lbs	Bottles Lbs	Soap Lbs	Bottles Lbs			
The Ritz Carlton, San Francisco	1086	1084	1473	1470	4331.84	3902			
The Ritz Carlton/JW Marriott Los Angeles L.A. LIVE	0	0	680	679	6620.86	6574			
The Ritz Carlton Toronto	693	407	693	407	5081.993148	4752			
The Ritz-Carlton, Osaka	396.4158	0	396.4158	0	396.4158	0			
The Ritz-Carlton Club, Aspen Highlands	0	121	0	377	634.495	1500			
The Ritz Carlton Orlando, Grande Lakes	0	45	24.57	59	4519.15	3192			
The Ritz-Carlton Reynolds, Lake Oconee			0	0	0	0			
The Ritz-Carlton, Key Biscayne	0	0	0	0	2704.82	1284			
The Ritz Carlton, Bachelor Gulch	0	0	0	0	2867.39	4105			
The Ritz-Carlton, Charlotte	0	0	0	0	451	1475			
The Ritz-Carlton, Philadelphia	0	0	0	0	96	289			
The Ritz-Carlton, Denver	0	0	0	0	3434.14	2609			
The Ritz-Carlton Coconut Grove, Miami	0	0	0	0	375.8	1036			
The Ritz-Carlton Boston Common	0	0	0	0	454.53	714			

Hospitality Partner List

- Clean the World Recycling Program operational in U.S, Canada, Caribbean, United Kingdom, European Union, Hong Kong, Macau, Singapore, Taiwan and Japan.
- 9.000 hotels operating more than 1 million hotel rooms operating daily.



Brand Standard



Management Company Partners

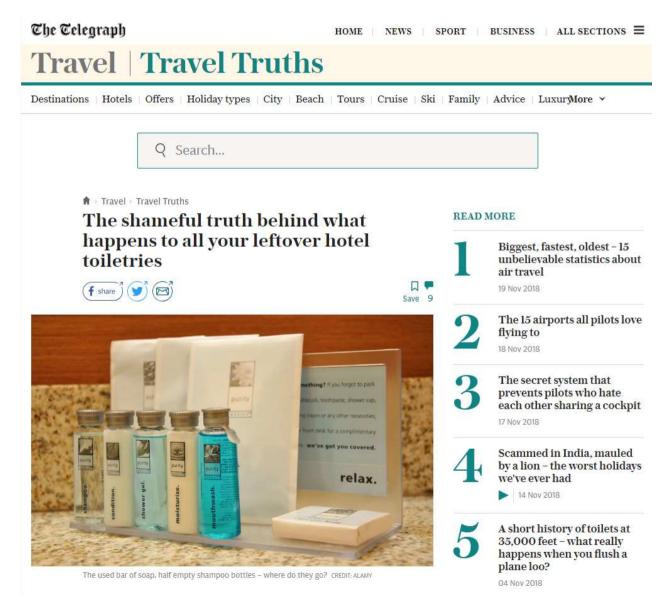
The companies recognized below are a small sampling from our partnerships with more than 90 management companies.



Saving lives is a newsworthy topic



Saving lives is a newsworthy topic



Saving lives is a newsworthy topic

Health » Food | Fitness | Wellness | Parenting | Live Longer

The afterlife of hotel soap

By Konstantin Toropin, CNN () Updated 1522 GMT (2322 HKT) April 10, 2017



A Guatemalan child holds bars of soap Clean the World distributed in 2015.

Story highlights

Proper hygiene could help save lives, the nonprofit's founder says

His group melts down and sterilizes used soap to ship to places that need it **(CNN)** — Have you ever thought about what happens to that bar of soap in your hotel room you only used once? Shawn Seipler did while visiting Minneapolis in 2008.

"I called the front desk and asked," he says. "They said they threw it away."

Hilton is recycling used bars of hotel soap to save the planet



By <u>Jordan Valinsky</u>, <u>CNN Business</u> Updated 1805 GMT (0205 HKT) March 18, 2019

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New York (CNN Business) - Used soap from Hilton Hotels is getting a second life.

The company announced Monday that it will collect used bars of soap from guest rooms across its hotels and recycle them into 1 million new bars of soap by October 15, which is Global Handwashing Day.

The project is in conjunction with Clean the World, a social organization that distributes soap to communities in need. Hilton (HLT) said it will collect soap from its various hotels, including Embassy Suites, Hilton Garden Inn, Hampton, Homewood Suites and Home2 Suites. The used soap is "crushed, sanitized and cut into new soap bars," according to the company.

Hilton has announced similar initiatives in the past. The hotel chain also helps recycle soap, lotion and shampoo bottles, which can be reused for travel bottles of hygiene products. Hilton's recycling program has helped Clean the World distribute 7.6 million bars of recycled soap over the past decade, keeping 2 million pounds of soap and bottles out of landfills.

Bill Duncan, Hilton's head of service, said the company was among the first hotel chains to participate in soap recycling.



Under our partner Plastics Recycling Amsterdam, all CTW bottles will be recycled for use in new products

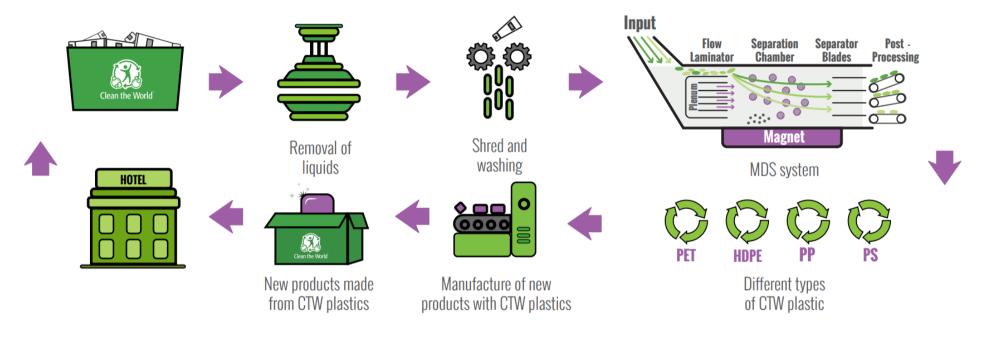


Plastic is recycled in Amsterdam via Magnetic Density Separation (MDS) Technology

https://www.youtube.com/watch?v=2c4a4Pi_jMQ&feature=youtu.be



Plastics bottles recycling process



Soap bars recycling process





Logistic process Clean the World Europe

Our aim is to keep the process as sustainable as possible. To reduce our carbon footprint as much as possible and to comply with the European recycling standard our collection & delivery process is as follows;

Sorting process

In order to comply with the European regulations regarding treatment & transport of recycled/used products, we ask our hotel partners to make sure the content of the plastic bins contain only:

- Blue bins: PLASTIC BOTTLES OF SHAMPOO, CONDITIONER, BODY LOTION OR SHOWER GEL.
- Green bins: SOAP BARS ONLY.

We can not accept any kind of trash/waste or any other kind of materials as: paper, plastic bags, drink covers, clothing, etc. that could contaminate the content of the bins.



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Your first delivery

To start the Clean the World program at your hotel, we will provide you with a wooden EPAL pallet and 12 plastic bins for the collection of used amenities and soap.

8 Blue bins for Plastic bottles **4** Green bins for Soap bars

Bin size: Length 55 cm X Width 38 cm X Height 30 cm = estimated weight 15 up to 25 Kilograms

Important: Clean the World will charge a one time "Container Deposit" of EUR 15 per bin. This deposit will be refund when the hotel decide to do not continue with Clean the World and upon of return of the bins to our facilities.





The wooden pallet and plastic straps provided to you at the first delivery are reusable and they need to be stored apart. You will need them by the time you are ready to send the full bins back to our warehouse in Amsterdam.



Reusable EPAL wooden pallet Length 1,20 m X Width 0,80 m



Reusable pp strap + plastic buckle



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Your collection & delivery request

Collection process: Once you have 12 bins full, you can request a pick up by sending an email to **europe@cleantheworld.org**. Request a collection service for the full bins and a delivery of empty replacement bins. We are not able to process individual collection requests for less than 8 bins on a pallet. Each bin needs to be at least 90% full to be send.

Once the collection request has been received, it can take between 4-5 working days to schedule a collection service. We recommend sending us an email when you expect the bins to fill up within the next two weeks. The 12 full bins need to be placed on the wooden EPAL pallet (see picture below) and to be tightened with the plastic straps provided to you at the first delivery.



Clean the World Cost example for your Budget:

Rooms 100 x EUR 1.65 = EU 165 per month / EUR 165 x 12 months = EUR 1980 per year

Note: EUR 1,65 is just and example. The rate can variate depending of the location of the Hotel and logistics Challenges.

If you want to present it differently, we are talking about:

EUR 5.43 per day or EUR 0.054 per room per day per year to cover all the recycling of your toiletries in your hotel.

If we consider budget, I recommend you do not allocate this cost only to "Housekeeping", which is a regular practice in several hotels participating with us, impacting the budget of the Housekeeping department. This "budget" practice will not be fare according to my point of view creating an accurate budget.

The cost of Clean the World must be at least divided at into 4 different departments in the hotel. Following this construction, I advise you to present to divide the cost of Clean the World among the following departments

- Housekeeping 20% = EUR 396 annually (EUR 33 per month for budget)
- Engineering (Waste Management) 20% = EUR 396 annually (EUR 33 per month for budget)
- Human Resources (Charity) 25% = EUR 195 annually (EUR 41 per month for budget)
- Marketing (Corporate Image & CSR) 35% EUR 693 annually (EUR 58 per month for budget)





Contact Europe Office

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